

PDMP... What is it?

A VOICE FOR DAIRY PRODUCERS

Since cows were first milked in Pennsylvania, dairy producers have been providing a healthy and necessary nutrition source, caring for and nurturing livestock and Farmland and contributing most significantly to the agricultural economy in Pennsylvania.

But while dairy producers have been working twenty-four hours a day, seven days a week for generations to get this fresh wholesome product to the table, they have become the target of misleading marketing and misrepresentation of production practices.

The dairy family that incurs the cost of running the dairy and milking the cows sees less and less of the proceeds from the consumer sales each year and they are too busy keeping the dairy going to speak out and speak up on their own behalf.

PDMP has taken on that role; raising the voice of dairy producers and advocating for legislation and regulation based on good, safe science and common sense that encourages and supports the future viability of our industry.

EDUCATION

PDMP was founded by dairy producers committed to increasing profit opportunities and securing a future for the dairy industry in Pennsylvania.

PDMP provides a unique opportunity for dairy producers in the state to interact in an educational and informational way with other producers and agri-business experts. Members are exposed to tools and information about technology, research, production and business management practices to help producers secure the most productivity and profit for their operations.

Practical knowledge and ideas are shared at every meeting; where we foster continuous information exchange and networking among producers.

PDMP's Benefits

- ▶ Meet and interact with other progressive dairy managers in the state.
- ▶ Keep up to date on the latest technology and issues
- ▶ Tour innovative facilities within Pennsylvania and in other parts of the country
- ▶ Make your voice heard on dairy industry issues Identify new ideas and new ways to do business
- ▶ Influence the direction of the dairy industry in Pennsylvania

Morrissey's Benefits

- *An insurance advisor who will sit face to face with you and review your policy, providing you with a complete insurance analysis.*
- *Knowledgeable, courteous, and helpful customer service representatives.*
 - *Prompt responses to quoting inquiries.*
- *Fair and expedient response to the claims process.*
- *Representation of multiple insurance companies, offering you competitive pricing.*
 - *An agency staffed with well-informed agents, prepared to discuss the latest changes within the industry, as well as an agency with an advocacy within the political realm, keeping politicians abreast of YOUR interests!*

Westfield Insurance

We have been around for a long time over a century and a half to be exact. Founded by farmers, we used to own a dairy farm and exhibit a show-string of registered Jerseys.



Maybe you've
"herd" of us?

Over 160 years of strong farm protection makes Westfield one of the oldest writers of farmowner business in the nation. When you need insurance protection for your farm or commercial agribusiness, place your trust in a company who shares your roots and understands your needs.

Westfield's AgriBusiness division devotes time to keeping current with ag industry trends, policies and programs. This investment in employee education helps our staff understand your business and the particular needs of your operation. Equipped to serve as a single carrier for property, general liability, commercial auto, workers' compensation and farmowner lines of business, we provide you with the peace of mind you want and the insurance protection you deserve.

Partnership Advantages:

- ★ Insurance Coverages at a reduced cost:

Reproductive Materials
Coverage – \$7,500

Farm Computer
Coverage - \$20,000

Spoilage of Milk in Bulk
Tank-\$20,000

- ★ Discount offered on Farm and Commercial Auto Insurance when placed with Westfield Insurance through Morrissey Insurance.

Savings!

- ★ If your premium was \$10,000 as a non-PDMP member, you could save an average of \$1,000 by becoming a member of PDMP.



**Subject to normal underwriting guidelines.*